

## **SUGARCANE Application from BOLIVIA**

**== December 07, 2005 ==**

**From:** JIN-SHENG CHEN

**To:** Horatio Plaza - Ponte Sosa

**Sent:** Wednesday, December 07, 2005 7:40 PM

*FYI, the following message is our communication with our client in **Bolivia** for **sugarcane** application method.*

*NOTE: LINK (item#HS-9412, the current name is SuperLINK & CR-37)*

----- Original Message -----

**From:** JIN-SHENG CHEN

**To:** Horatio Plaza - Ponte Sosa

**Sent:** Wednesday, December 07, 2005 7:40 PM

**Subject:** Re: ENQUIRE REGARDING THE APPLICATION OF "LINK"

Dear Horatio Plaza,

Many thanks for your best attention for LINK.

=1) be applied only after 60 days of the sowing

We are agreed for the first SPRAY sugar cane after 60 days of the sowing, pls note that we recommend to use 1:2500 (40ml LINK in 100 liters water) parts by watering(not spraying/ use sprayer machine) for rooting and stimulate the branch growth WITHIN 30 days from sowing

=2) Dilution Ratio of LINK application

My argument is same as yours as there is no need for them to do that because of applying to much of the product - LINK, and increased cost of application, BUT in case they are insist on the way to treat their sugar cane, our suggestion to use the following amounts of LINK to the lots to be treated / spraying as below:

= FIRST LOT TO BE TREATED WITH 30 ml / 100 liters (the first time at about 60cm height / about 45 days since sowing date)

= SECOND LOT TO BE TREATED WITH 40 ml / 100 liters (at 30 days interval)

= THIRD LOT TO BE TREATED WITH 50ml / 100 liters (at 30 days interval)

=3) How tall has the plant have to be so as to spread the crop with LINK.....

As to your last question, we do not suggest and no any comments, BUT if the plantation is real required to add some nutrients, they may use LINK by WATERING instead of SPRAYING by the tractor and use 1:2500 / 40ml LINK in 100 liters water.

I hope that you will be understand the above explanation, and our comments for your references only.

Thanking u and looking forward to do a lot of biz with you very soon.

Jin-Sheng

----- Original Message -----

**From:** Horatio Plaza - Ponte Sosa

**To:** Jln - Sheng Chen

**Sent:** Wednesday, December 07, 2005 7:14 AM

**Subject:** ENQUIRE REGARDING THE APPLICATION OF "LINK"

**GROWING - UP INTERNATIONAL PRODUCTS**

Attention: Jing - Sheng Chen

Reference: TILL WHEN CAN LINK BE APPLIED I SUGAR CANE

Santa Cruz de la Sierra, 12/06/2005

**BOLIVIA**

Dear Mr. Chen

This afternoon just a few minutes ago finished a meeting with this real big company producers of sugar, in consequence have 25.000 hectares of sugar cane plantation, in the discussion emerged a few questions on their behalf, as follows:

In the first place they have detected that the product must be applied only after 60 days of the sowing, because of the lines of plantation not being filled as they expect, if the application were to be done after 30 days as you recommended. The other matter is that they kind of do not believe that this product is really good regarding that the amount to be in application is so little amount, they think that the quantity of 25 ml in 100 liters of water is too little and that there is not going to be any spectacular results with in what we recommend, so in consequence they are going to use the following amounts of LINK to the lots to be treated:

FIRST LOT TO BE TREATED WITH 50 ml / 100 liters

SECOND LOT TO BE TREATED WITH 40 ml / 100 liters

THIRD LOT TO BE TREATED WITH 30ml / 100 liters

My argument regarding this decision was that there is no need for them to do that because of applying too much of the product, regarding that the plant is going to be absorbing what it really needs and that the rest is going to be absorbed too, but it would be a waste of the product, besides of elevating their cost in product. Please advice in this matter, this has to be very clear.

The other question in the conversation was, How tall has the plant have to be so as to spread the crop with LINK regarding that after a certain height the tractor can not pulverize it any more, and from there on you would have to use a plain. They were speculating on doing the last spread of LINK at a height of maximum 1.20 meters, please advice on this too, the idea is to be cost efficient.Reducing the amount of applications and making these aplications with tractors not airplanes. As far as I could understand, at this period of time the plant has reached maturity and from there on till the harvest there would be no need for more applications, because of the plant already having all the fertilization it needed, getting a yield of 20% to 60%, yield this that will be seen after 5 months when the harvest time comes, that is when the sugar cane has flowered and is ready to be cut to be processed.

This is all for the moment and will be attentive to your soon reply and most significant advice, during the next week will be visiting other sugar cane planters from other areas, at that moment will be sending you the enquiries.

Very respectfull

Horacio Plaza - Ponte Sosa

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